

## Message Text

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PAGE 01 STATE 250987

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ORIGIN COME-00

INFO OCT-01 ARA-16 ISO-00 EB-11 AID-20 USIA-15 RSC-01 /064 R

66611

DRAFTED BY: COMM/BIC/OIM/LAD:TKBREWER

APPROVED BY: EB/OCA/REP:RCJORGENSEN

COMM/BIC/LAD:BJCAHILL

COMM/BIC/OIM:BRYNO (DRAFT)

EP/ARA/STATE:RWEBER (SUBS)

ECP/ARA/STATE:WKNEPPER (SUBS)

P/EP/ARA/STATE:MFRECHETT (SUBS)

ECP/ARA/STATE:ECOHEN (SUBS)

----- 104840

R 272240Z DEC 73

FM SECSTATE WASHDC

TO AMEMBASSY LIMA

UNCLAS STATE 250987

E.O. 11652: N/A

TAGS: BEXP, PE

SUBJ: U.S. PARTICIPATION TECNOMIN '74

REF: (A) LIMA 8755, (B) STATE A-9254

FROM COMMERCE

1. OIM APPRECIATES EMBASSY ANALYSIS, REF A, AND RECOMMENDATION THAT TECNOMIN '74 QUALIFIES AS COMMERCIAL PRESENCE FAIR (CPF), TYPE A, AS OUTLINED REF B. FUNDS FOR CPF PROGRAM HAVE BEEN APPROVED IN PRINCIPLE. HOWEVER, DECISION AS TO PRIORITY FOR SELECTION SPECIFIC FAIRS FOR CPF DESIGNATION WILL BE MADE ON WORLDWIDE BASIS IN STATE/COMMERCE MEETINGS TO BE HELD AFTER ALL RECOMMENDATIONS RECEIVED. EARLIEST POSSIBLE DECISION WOULD APPEAR TO BE SOMETIME MID-MARCH. COMMERCE OIM/LAD AND STATE/ARA WILL STRONGLY SUPPORT TECNOMIN AS A CANDIDATE FOR CPF IN LATIN AMERICA AREA.

2. RECOGNIZING DECISION TO ORGANIZE LOCAL REPRESENTATIVES AND AGENTS IN U.S. EXHIBITION CANNOT BE DELAYED UNTIL MID-MARCH, AS UNCLASSIFIED

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ELEVEN MONTH LEAD TIME, JANUARY--NOVEMBER, ESSENTIAL FOR NECESSARY

ORGANIZATION AND PROCUREMENT, PROJECT CANNOT BE TIED TO CPF PROGRAM.

3. IF YOU USE DO-IT-YOURSELF ALTERNATIVE SUCH AS THAT BEING USED BY EMBASSY BOGOTA (PREVIOUSLY SUPPLIED IN COPY BOGOTA A-188, 8/31/73), WE FAIL TO SEE SOLICITATION MONETARY SUPPORT FROM LOCAL REPRESENTATIVES AS SUBSTANTIAL PROBLEM IN PROCUREMENT. PARTICIPATION FEE IN MANY CASES COMES FROM LOCAL REPRESENTATIVE OR IS P\*ORATED BETWEEN U.S. PRINCIPAL AND LOCAL REPRESENTATIVE. FYI. EMBASSY BOGOTA COLLECTING SEPARATE FEE FROM EACH PARTICIPANT FOR EXPENSES SUCH ITEMS AS GUARDS, CLEAN-UP, CONTRACT HIRE OF FAIR COORDINATOR, USIS SPACE RENTAL, HOSPITALITY, LIABILITY INSURANCE AND UNIFORMS. PARTICIPANTS ARE SIGNING SPACE CONTRACTS DIRECTLY WITH FAIR AUTHORITIES.

4. EMBASSY IS REQUESTED TO MAKE IMMEDIATE DECISION REGARDING ABILITY TO PROGRAM AVAILABLE RESOURCES FOR A NON-CPF DO-IT-YOURSELF PARTICIPATION. IF EMBASSY DECIDES TO GO FORWARD WITH PROJECT, WE WILL ALSO CONTINUE TO SUPPORT TECNOMIN AS CANDIDATE FOR CPF PROGRAM SUPPORT. IF EMBASSY DOES NOT ORGANIZE DO-IT-YOURSELF PARTICIPATION, IT WILL BE IMPOSSIBLE TO PICK-UP CPF PROGRAM IN MARCH. KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 27 DEC 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
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**Reference:** (A) LIMA 8755, (B) STATE A-9254  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** U.S. PARTICIPATION TECNOMIN '74  
**TAGS:** BEXP, PE  
**To:** LIMA  
**Type:** TE  
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